



Providing a world class soccer program that enriches children’s lives.

Thursday, January 2, 2025, at 7:00 p.m.

Board Meeting Minutes

ZOOM Virtual Meeting &

AEF Office -1603 Chestnut Street, Alhambra, CA. 91803

ATTENDANCE (“X” means person was present, 12 for Quorum)						
	Alex To	x	Jie Yao	x	Manny Olea	x Steve Perry
	Andrew Ramirez	x	Jeremy Taylor		Maria Reyes	Victoria Curiel
	Angela Argueta	x	Jill Terry	x	Matthew Chavez	x Michelle Stavostrand
x	Christina Bentivegna	x	Jim Jaime		Patrick Woo	
x	Cindy Au-Yeung*	x	Julio Sanchez		Stacy DuBois	
x	David Ritz		Kayleigh Palomino	x	Stephanie To	Guests
x	Janet Sanchez	x	Kristy Rowe			x Jesus Parra
						x Michelle Watson

AGENDA

TOPIC	DISCUSSION	ACTION / FOLLOW-UP
Call to Order	Christina called the meeting to order at 7:10 P.M. “I have received my official approval from the National Board of Directors as your newly elected Regional Commissioner. One of my top priorities is to update our Policies and Procedures (P&Ps) and ensure our guidelines are in order.”	
Guests	Welcome guest attendees Jesus Parra and Michelle Watson	
Minutes (Jill)	Minutes: 11/7/2024 and 12/5/2024 Clarification made of Maria’s motion on 12/5/25 “Summary of changes to Chase account: Key decision maker changes: Remove Ricardo Quinonez, add Jill Terry Signer change: add Jill Terry” Motion to approve 11/7/24 and 12/5/24 minutes by Christina, second by David R.	November 7, 2024 meeting minutes approved by majority (Steve abstained) December 5, 2024 minutes approved unanimously
Treasurer Report	Steve encouraged the opening of a Certificate of Deposit (CD) as soon as possible after the 12-5-24 meeting minutes are approved as a required document to take to the bank. Maria emailed the Treasurer's Reports for the month of December: “During the month of December we issued a \$150 EXTRA player refund totalling \$6,000 (for 4 teams). We collected \$1,616 for All-Stars hoodies and \$424 for CORE tournament jerseys. We paid \$2,487 for closing ceremonies (see Budget-to-Actual Report for more detail); \$1,173 for 1st & 2nd	No motion to approve the December Treasurer’s Report was made

Everyone Plays – Balanced Teams – Open Registration – Positive Coaching – Good Sportsmanship – Player Development.



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	<p>place medals: \$922 for Thanksgiving tournament and \$1087 for the TinyRobot paint.”</p> <p>Jill suggested a correction to the Budget-to-Actual Report that the \$1225.00 expense to Chano’s Tacos at Closing Ceremony be moved from Closing Ceremony budget to Volunteer Recognition budget.</p> <p>Amended per motion on 3/6/25 - For Banking purposes RC is equivalent to “President” of Region 60” “Christina Bentivegna is the new Regional Commissioner and Manuel Olea is no longer RC and is to be removed as a signer on the account Motion made by Alex, second Kristy</p>	<p>Motion passed unanimously on 3/6/25.</p>
CVPA Report (Christina)	<ul style="list-style-type: none"> ● report send out ● We have 382 registered volunteers: <ul style="list-style-type: none"> ○ 30 youth volunteers; 18 fully certified pro referees ○ 33 are missing background checks ○ 1 background check pending initiated on 12/30/24 ○ 318 have a cleared background check <ul style="list-style-type: none"> ■ 214 are fully cleared to be on the field from a CVPA standpoint <p>Motion to approve by Manny, second by Stephanie</p>	<p>The board unanimously approved the CVPA Report</p>
Safety Report (Jim)	<p>Field Conditions: no incident reports, no injuries There are very wet areas on the 14U field, Manny asked Alex to relay the message to City of Alhambra regarding the conditions</p>	<p>Alex will correspond with the city of Alhambra</p>
Permits Report (Alex)	<p>Permits Report: Alex will be in touch with Alhambra regarding wet areas of the fields. Barnes Park permit is Monday to Friday. Permit enforcement: flag football, volleyball, non-AYSO soccer practices are occurring during AYSO permit times. This is an AYSO liability issue in addition to limiting our coaches and players to practice. Christina shared the permits, digitally with board members for assistance with communication and enforcement.</p>	
Area 1C Report (Christina)	<p>No December meeting was held.</p>	
Regional Referee Administrator Report (Steve)	<p>Christina and Steve worked with Larry and Area 1C to qualify all the All-Star teams, with referees. All-Star Mandatory meeting for coaches and referees is coming up on Tuesday: 1/7/24 7pm and will be a virtual meeting to go over the guidelines.</p>	



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	<p>There will be a QR code to upload scores created by Matthew Goldman from Pasadena</p> <p>All-Stars games will be: 1/11/25 to 2/16/25</p> <p>The Roadshow is this weekend and many Region 60 participants have signed up.</p> <p>Steve would like to explore the South Pasadena region method of not forming teams until there’s a head coach, assistant coach and two referees.</p>	
Referee Instruction Report (Kristy)	Kristy reached out to Mike Ball about volunteer instructing at the Road Show, she is planning to attend Saturday and Sunday.	
Regional Coach Administrator (Matthew)	<p>There is a lower priority for scrimmages during the weeknights - due to belief that scrimmage is “less time on the ball” for players and team practices should be prioritized.</p> <p>All current coaches have been polled regarding their practice schedules and information will be compiled for review of park logistics to approve future scrimmages.</p> <p>Goalkeeper training has begun and is held Mondays and Fridays - Fridays 5:30, 6:30, 7:30 on the 14U field and Monday only at 5:30.</p>	
Grad Series (Matt/Jay)	<p>Boys: 7 coaches newly certified, 5 Regional referees newly certified</p> <p>Girls: 2 coaches will be attending the Road Show, 1 coach asked for size 4 balls, will meet another coach with equipment tomorrow</p> <p>No hoodies this year - prices were high last year due to low demand, so no hoodies will be ordered this year</p>	
All-Stars (Christina)	<p>Virtual meeting on Tuesday for all coaches</p> <p>Region 60 will have a total of 18 teams</p>	
Board Committees and Upcoming Nominations	<p>Committees will be formed:</p> <ul style="list-style-type: none"> ● Nomination Committee: ● Budget Committee to be formed in March ● Competition Committee: ● Extended Programs Committee: All-Stars, Graduate Series & Tournaments ● Volunteer Recognition Committee ● Board Banquet Committee <p>“I want to remind everyone that we will be holding our annual Board meeting this March. During this meeting, the Nomination Committee will present their nominations for the 2025 Board. I encourage all of you to take some time to reflect on what positions you might want to pursue in the coming year.</p>	



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	<p>However, I also urge you to consider your capacity and commitments carefully.</p> <p>We are all volunteers, and we each have personal responsibilities—families, jobs, homes, and other obligations. While we may feel inspired to take on significant roles, it’s important to be honest and realistic about what we can manage. Overcommitting can lead to undue stress, and it’s okay to acknowledge our limits. If you find yourself in a position where you need support, please don’t hesitate to ask for help. We’re in this together.”</p>	
50th Anniversary Discussion	I want to start the discussion of how we want to celebrate our 50th anniversary. What merchandise do we want to get? We need a logo designed. Steve suggested referee coins.	
Spring Cup	Registration opened on 1/15/25, Craig Dunkin, Manny Olea, and Samir will be organizing it.	
EXTRA Program (Janet and Michelle)	<p>Guidelines were emailed out to the board members for review. Skills training refunds were processed and sent out. Janet and Michelle met with Five Star Skills, South Pasadena uses them for tryouts and are considering dates: 1/18, 2/1, 2/8 on 10U fields (2 trainers per division, Michelle, Christina, and Janet will be at the fields during tryouts)</p> <p>Seeking potential skills trainers for the EXTRA teams - send contact info of any referrals to Janet and Michelle</p> <p>Coach applications will be put up after the guidelines are approved.</p> <p>EXTRA Program Guidelines and Timeline presented by Janet. Motion to approve the EXTRA Program 2025 Guidelines by Steve, second by Kristy.</p>	EXTRA Program Guidelines and Timeline approved by majority vote
Clinics/Camps (Jim)	Skills clinics are going well, new session starts in 2 weeks, 6U-14U ~20-25 kids per session	
Tournament Coordinator (Steve)	Tournament Coordinator Update: Many tournament teams, the Coach Wakino / Coach Yao 14UB team has three tournaments in a row.	



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2025 AYSO National Games Lottery	2025 AYSO National Games Lottery - 12UB Core, 16UG Core, 19UG Core, potential additional spots if teams drop	
Calendar Items (Christina)	<p>Calendar Items:</p> <p>Spring registration dates - open 1/15/25</p> <p>AYSO Section 1/10/11 EXPO March 27-30, 2025 - schedule and registration TBD - only eligible for continuing board members</p>	
Open Discussion	Kristy asked about open positions and how they'll be shared, CB stated that they will be shown as open on the website	
Adjourn	Christina adjourned the meeting at 9:02 P.M.	

Volunteer Report

1/2/2025

Youth Volunteer

First Name	Last Name
Danyale	McCurdy
Hoa	Chau
Larry	Chang
Yanhira	Ruelas

First Name	Last Name
Leonidas	Murana

AYSO - Region 1C60

1100 TOTAL BUS CHK (...2350), Period Ending 12/31/2024

RECONCILIATION REPORT

Reconciled on: 01/02/2025

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary		USD
Statement beginning balance		177,588.24
Checks and payments cleared (32)		-24,561.99
Deposits and other credits cleared (38)		26,691.80
Statement ending balance		179,718.05
Uncleared transactions as of 12/31/2024		-13,627.75
Register balance as of 12/31/2024		166,090.30

Details

Checks and payments cleared (32)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
08/05/2024	Check	2603	Gabriella Gomez	-185.00
11/07/2024	Check	2649	AYSO Region 42	-700.00
11/16/2024	Check	2655	AYSO Region 42	-650.00
11/16/2024	Check	2653	Kristy Rowe	-136.78
11/19/2024	Check	2658	AYSO Region 678	-875.00
11/19/2024	Check	2657	AYSO Region 678	-900.00
11/28/2024	Check	2660	Futboleros	-1,600.00
12/02/2024	Expense		divvy Inc.	-2,713.47
12/02/2024	Check	2661	Brothers Awards & Trophies	-1,172.60
12/03/2024	Check	2662	Jie Yao	-450.00
12/03/2024	Check	2663	Christina Bentivegna	-666.00
12/04/2024	Check	2665	Arturo Rey	-691.00
12/04/2024	Check	2666	Kevin M. Mejia	-6,264.00
12/09/2024	Check	2667	Christina Bentivegna	-1,225.00
12/11/2024	Check	2669	Jill Terry	-1,204.94
12/18/2024	Check	2674	Matthew Chavez	-150.00
12/18/2024	Expense		Julius Sambajon	-100.00
12/18/2024	Check	2685	Jie Yao	-150.00
12/18/2024	Check	2683	Alessa Alarcon	-150.00
12/18/2024	Check	2682	Michelle Stavoestrand	-150.00
12/18/2024	Check	2680	Cee Lizarraga	-150.00
12/18/2024	Check	2678	Magdalena Dahlbeck	-150.00
12/18/2024	Check	2676	Tracy Alvarez	-150.00
12/18/2024	Check	2671	Gabriela Acosta	-150.00
12/18/2024	Check	2672	Jasmine Colorado	-150.00
12/18/2024	Check	2675	Sally Wong	-150.00
12/19/2024	Check	2689	Francisca Asante	-150.00
12/19/2024	Check	2695	Wendy Aragon	-150.00
12/19/2024	Check	2692	Matthew Chavez	-150.00
12/19/2024	Check	2690	Jing Guo	-150.00
12/30/2024	Expense		AYSO Region 37	-2,925.00
12/31/2024	Expense		Chase Bank	-3.20

Total -24,561.99

Deposits and other credits cleared (38)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
11/30/2024	Deposit		Jill Terry	180.00
12/02/2024	Deposit		Brett Wakino	850.00
12/04/2024	Deposit		Blue Sombrero	3,583.48
12/08/2024	Deposit		Snack Bar Sales	3.00
12/08/2024	Deposit		Jill Terry	200.00
12/08/2024	Deposit		Alexander Gilbert	480.00
12/08/2024	Deposit		Jeremy Taylor	475.00
12/08/2024	Deposit		Snack Bar Sales	1.00
12/08/2024	Deposit		Snack Bar Sales	9.00
12/10/2024	Deposit		Jeremy Taylor	60.00
12/10/2024	Deposit		Matthew Chavez	925.00
12/11/2024	Deposit		Blue Sombrero	8,475.68
12/14/2024	Deposit		Brett Wakino	775.00
12/14/2024	Deposit		AYSO Region 42	250.00
12/15/2024	Deposit		Snack Bar Sales	2.00
12/17/2024	Deposit		Julius Sambajon	550.00
12/18/2024	Deposit		Blue Sombrero	4,894.56
12/24/2024	Deposit			25.00
12/25/2024	Deposit		Blue Sombrero	2,938.08
12/27/2024	Deposit		Andy Lee	108.00
12/27/2024	Deposit			26.00
12/27/2024	Deposit			77.00
12/28/2024	Deposit			26.00
12/29/2024	Deposit			28.00
12/29/2024	Deposit			130.00
12/29/2024	Deposit			181.00
12/29/2024	Deposit			155.00
12/29/2024	Deposit			78.00
12/29/2024	Deposit		Andy Lee	160.00
12/29/2024	Deposit		Cristina Gallegos	212.00
12/29/2024	Deposit			134.00
12/29/2024	Deposit		Jill Terry	156.00
12/29/2024	Deposit			77.00
12/30/2024	Deposit			52.00

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/30/2024	Deposit			78.00
12/30/2024	Deposit			104.00
12/31/2024	Deposit			153.00
12/31/2024	Deposit			80.00
Total				26,691.80

Additional Information

Uncleared checks and payments as of 12/31/2024

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
02/15/2023	Check	2348	Mingda Chen	-182.75
07/12/2023	Check	2383	AYSO Section 11	-1,200.00
07/19/2023	Check	2382	AYSO Section 11	-1,200.00
08/03/2023	Check	2396	Diana Manzo	-150.00
11/30/2023	Check	2491	Mark Hsu	-20.00
03/07/2024	Check	2538	AYSO Region 41	-25.00
04/16/2024	Check	2552	AYSO Area 1F	-975.00
11/16/2024	Check	2654	AYSO Region 13	-800.00
11/18/2024	Check	2656	AYSO Region 13	-800.00
11/20/2024	Check	2659	AYSO Region 13	-750.00
12/03/2024	Check	2664	AYSO Region 14	-850.00
12/09/2024	Check	2668	AYSO Region 13	-950.00
12/18/2024	Check	2679	Bradley Hutchins	-150.00
12/18/2024	Check	2670	Cindy Au-Yeung	-150.00
12/18/2024	Check	2686	Jesus Zelada	-150.00
12/18/2024	Check	2684	Lorrie Ybarra	-150.00
12/18/2024	Check	2673	Marisol Equihua	-150.00
12/18/2024	Check	2681	Frances Neely-Sanchez	-150.00
12/18/2024	Check	2677	Xioali Hua	-150.00
12/19/2024	Check	2693	Edith Segura	-150.00
12/19/2024	Check	2691	Khanh Diep	-150.00
12/19/2024	Check	2688	David Ritz	-150.00
12/19/2024	Check	2696	AYSO Region 5	-775.00
12/19/2024	Check	2694	Wayne Chow	-150.00
12/19/2024	Check	2697	AYSO Region 121	-550.00
12/31/2024	Check	2713	AYSO Section 11	-500.00
12/31/2024	Check	2700	Brittany Romo	-150.00
12/31/2024	Check	2698	Angelita Chavarria	-150.00
12/31/2024	Check	2699	Blanca Espinoza	-150.00
12/31/2024	Check	2701	Claudia Ramos	-150.00
12/31/2024	Check	2702	Gloria Rosales	-150.00
12/31/2024	Check	2703	Irene Luna	-150.00
12/31/2024	Check	2704	Julius Sambajon	-150.00
12/31/2024	Check	2705	Kayleigh Palomino	-150.00
12/31/2024	Check	2706	Manuel Olea	-150.00
12/31/2024	Check	2707	Mark Cazares	-150.00
12/31/2024	Check	2708	Marlene Ramirez	-150.00
12/31/2024	Check	2709	Patricia Duran	-150.00
12/31/2024	Check	2710	Steven Segura	-150.00
12/31/2024	Check	2711	Tony Perez	-150.00
12/31/2024	Check	2712	Victor Cruz	-150.00
Total				-13,627.75

Uncleared deposits and other credits as of 12/31/2024

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/19/2024	Check	2687	David Ritz	0.00
12/24/2024	Expense	2680	Cee Lizarraga	0.00
Total				0.00

AYSO - Region 1C60

1125 CHASE BUS TOTAL SAV (...3957), Period Ending 12/31/2024

RECONCILIATION REPORT

Reconciled on: 01/02/2025

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary	USD
Statement beginning balance.....	145,055.88
Checks and payments cleared (0).....	0.00
Deposits and other credits cleared (1).....	1.25
Statement ending balance.....	<u>145,057.13</u>
Register balance as of 12/31/2024.....	145,057.13

Details				
Deposits and other credits cleared (1)				
DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/31/2024	Deposit		Chase Bank	1.25
Total				<u>1.25</u>

AYSO - Region 1C60

2150 Divvy Credit Card Payable, Period Ending 12/31/2024

RECONCILIATION REPORT

Reconciled on: 01/02/2025

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary	USD
Statement beginning balance.....	2,713.47
Charges and cash advances cleared (7).....	2,820.83
Payments and credits cleared (1).....	-2,713.47
Statement ending balance.....	<u>2,820.83</u>
Register balance as of 12/31/2024.....	2,820.83

Details				
Charges and cash advances cleared (7)				
DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/02/2024	Expense	CF011142B1FA205D828F1	HAPPY DONUT	56.75
12/03/2024	Expense	85E62E89EEBDA86A66EC6	ARRIBA SPORTS	309.00
12/04/2024	Expense	FDA269FEF2371EB20F06C	UBER EATS	137.92
12/15/2024	Expense	B2ADD1D2F17B0FF836677	UBER EATS	94.98
12/19/2024	Expense	B228202F587063F0AC136	TINYMOBILEROBOTS	1,087.18
12/21/2024	Expense	0CCD8D9303AE408564EBA	STERLING VOLUNTEERS	225.00
12/25/2024	Expense	740CDE107E233CBB0388D	AYSO .ORG	910.00
Total				2,820.83

Payments and credits cleared (1)				
DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/02/2024	Expense		divvy Inc.	-2,713.47
Total				-2,713.47

AYSO - Region 1C60

Statement of Activity by Class

July - December, 2024

	1 CORE	2 EXTRA	3 SPRING	4 ALL-STARS	5 GRAD SERIES	TOTAL
Revenue						
4005 Registration Fees	168,510.00	50,660.00		19,080.00	4,980.00	\$243,230.00
4005.1 Registration fees - EXTRA	7,100.00	-7,100.00				\$0.00
4005.2 Region Supported Discount	-1,125.00	-4,000.00				\$ -5,125.00
Total 4005 Registration Fees	174,485.00	39,560.00		19,080.00	4,980.00	\$238,105.00
4006 Registration Fee Refunds	-9,275.25	-6,710.00		-270.00		\$ -16,255.25
4007 Early Registration Discount	-16,230.00	-1,140.00				\$ -17,370.00
4008 Multi - Child Discount	-695.00	-100.00				\$ -795.00
4010 Merchandise Revenue	484.00	465.00		1,616.00		\$2,565.00
4016 Area Registration Fees		-1,000.00				\$ -1,000.00
4023 Tournament - Referee Commitment Refund	0.00					\$0.00
4024 Concessions	6,434.46					\$6,434.46
4040 Fundraising - Other	17,490.00					\$17,490.00
4040.1 Fundraising - Community Businesses	598.50					\$598.50
Total 4040 Fundraising - Other	18,088.50					\$18,088.50
4310 Sponsors/Contributions/Donations	256.50					\$256.50
4959 Other Income						\$0.00
4959.1 Other Inc - Cancellation Fees	1,697.50					\$1,697.50
Total 4959 Other Income	1,697.50					\$1,697.50
5703 Payments to AYSO - Registration Fees	-200.00					\$ -200.00
9105 Interest Income	7.27					\$7.27
Total Revenue	\$175,052.98	\$31,075.00	\$0.00	\$20,426.00	\$4,980.00	\$231,533.98
GROSS PROFIT	\$175,052.98	\$31,075.00	\$0.00	\$20,426.00	\$4,980.00	\$231,533.98
Expenditures						
5101 Uniforms - Players - TAX PAID	22,142.58	13,414.95				\$35,557.53
5102 Uniforms - Coaches - TAX PAID	2,487.36					\$2,487.36
5103 Uniforms - Referees - TAX PAID	4,293.98					\$4,293.98
5104 Uniforms - Other - TAX PAID		8,312.41				\$8,312.41
5111 Field expenses	4,108.07					\$4,108.07
5130 Equipment - TAX PAID	12,175.08		31.73			\$12,206.81
5140 Storage Fees	200.00					\$200.00
5224 Tournament - Water, Food	1,461.87					\$1,461.87
5225 Concession Expenses	4,085.65					\$4,085.65
5228 Tournament/National Games Entry Fees	1,495.00	6,735.00				\$8,230.00
5235 Merchandise Expense	309.00					\$309.00
5255 Ads/Social Media/Newsletter/Yearbook/Pictures	5,085.80					\$5,085.80
5272 Awards & Trophies TAX PAID	8,826.72		126.61			\$8,953.33
5274 Volunteer Recognition	6,461.02					\$6,461.02
5432 Clinic Training Expenses - Coaches	425.00					\$425.00
5434 Clinic Training Expenses - Other	14,955.30					\$14,955.30
5706 Volunteer Membership Program & Screening	5,565.00					\$5,565.00
7430 Conferences/Meetings	5,018.80			963.33		\$5,982.13
7515 Phone/Internet/website	172.69					\$172.69
7535 Postage	45.85					\$45.85
7540 Freight paid for uniforms and equipment	180.55	193.66				\$374.21

AYSO - Region 1C60

Statement of Activity by Class

July - December, 2024

	1 CORE	2 EXTRA	3 SPRING	4 ALL-STARS	5 GRAD SERIES	TOTAL
7625 Office Supplies	65.76					\$65.76
7695 Miscellaneous Supplies	241.12					\$241.12
8305 Bank and Credit Card Fees	1,879.62	1,048.02		556.29	152.01	\$3,635.94
Total Expenditures	\$101,681.82	\$29,704.04	\$158.34	\$1,519.62	\$152.01	\$133,215.83
NET OPERATING REVENUE	\$73,371.16	\$1,370.96	\$ -158.34	\$18,906.38	\$4,827.99	\$98,318.15
NET REVENUE	\$73,371.16	\$1,370.96	\$ -158.34	\$18,906.38	\$4,827.99	\$98,318.15

AYSO - Region 1C60

Statement of Financial Position

As of December 31, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1100 TOTAL BUS CHK (...2350)	166,090.30
1125 CHASE BUS TOTAL SAV (...3957)	145,057.13
Total Bank Accounts	\$311,147.43
Other Current Assets	
1540 Prepaid Expenses	0.00
1600 Payment due from AYSO Office	2,000.00
Total Other Current Assets	\$2,000.00
Total Current Assets	\$313,147.43
Fixed Assets	
1710 Fixed Assets	21,573.50
Total Fixed Assets	\$21,573.50
TOTAL ASSETS	\$334,720.93
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
2150 Divvy Credit Card Payable	2,820.83
Total Credit Cards	\$2,820.83
Other Current Liabilities	
2400 Deferred sponsors/contributions	0.00
2510 Deferred Registration Fees	0.00
2510.1 Deferred Registration Fees - EXTRA	0.00
2510.2 Deferred Registration Fees - Clinics	0.00
Total 2510 Deferred Registration Fees	0.00
California Department of Tax and Fee Administration Payable	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$2,820.83
Total Liabilities	\$2,820.83
Equity	
30000 Opening Balance Equity	70,427.28
32000 Retained Earnings	163,154.67
Net Revenue	98,318.15
Total Equity	\$331,900.10
TOTAL LIABILITIES AND EQUITY	\$334,720.93

AYSO - Region 1C60
Budget vs. Actuals: Budget_FY25_P&L (12/31/24)
 July 2024 - June 2025

	1 CORE			2 EXTRA			3 SPRING			4 ALL-STARS			5 GRAD SERIES			TOTAL		
	Actual	Budget	over Budget	Actual2	Budget3	over Budget4	Actual5	Budget6	over Budget7	Actual8	Budget9	over Budget10	Actual11	Budget12	over Budget13	Actual14	Budget15	over Budget16
Revenue																		
4005 Registration Fees	168,510.00	182,700.00	-14,190.00	50,660.00	60,480.00	-9,820.00		23,220.00	-23,220.00	19,080.00	17,280.00	1,800.00	4,980.00	4,500.00	480.00	243,230.00	288,180.00	-44,950.00
4005.1 Registration fees - EXTRA	7,100.00		7,100.00	-7,100.00	-8,400.00	1,300.00			0.00			0.00			0.00	0.00	-8,400.00	8,400.00
4005.2 Region Supported Discount	-1,125.00	-1,600.00	475.00	-4,000.00	-4,400.00	400.00			0.00			0.00			0.00	-5,125.00	-6,000.00	875.00
Total 4005 Registration Fees	\$ 174,485.00	\$ 181,100.00	-\$ 6,615.00	\$ 39,560.00	\$ 47,680.00	-\$ 8,120.00	\$ 0.00	\$ 23,220.00	-\$ 23,220.00	\$ 19,080.00	\$ 17,280.00	\$ 1,800.00	\$ 4,980.00	\$ 4,500.00	\$ 480.00	\$ 238,105.00	\$ 273,780.00	-\$ 35,675.00
4006 Registration Fee Refunds	-9,275.25	-5,900.00	-3,375.25	-6,710.00		-6,710.00		-600.00	600.00	-270.00		-270.00			0.00	-16,255.25	-6,500.00	-9,755.25
4007 Early Registration Discount	-16,230.00	-16,500.00	270.00	-1,140.00	-1,140.00	0.00			0.00			0.00			0.00	-17,370.00	-17,640.00	270.00
4008 Multi - Child Discount	-695.00	-980.00	285.00	-100.00		-100.00			0.00			0.00			0.00	-795.00	-980.00	185.00
4010 Merchandise Revenue	484.00	6,250.00	-5,766.00	465.00	200.00	265.00			0.00	1,616.00	2,500.00	-884.00			0.00	2,565.00	8,950.00	-6,385.00
4016 Area Registration Fees		-4,400.00	4,400.00	-1,000.00	-500.00	-500.00			0.00			0.00			0.00	-1,000.00	-4,900.00	3,900.00
4023 Tournament - Referee Commitment Refund	0.00		0.00			0.00			0.00			0.00			0.00	0.00	0.00	0.00
4024 Concessions	6,434.46	2,500.00	3,934.46			0.00			0.00			0.00			0.00	6,434.46	2,500.00	3,934.46
4040 Fundraising - Other	17,490.00	51,700.00	-34,210.00			0.00			0.00			0.00			0.00	17,490.00	51,700.00	-34,210.00
4040.1 Fundraising - Community Businesses	598.50		598.50			0.00			0.00			0.00			0.00	598.50	0.00	598.50
Total 4040 Fundraising - Other	\$ 18,088.50	\$ 51,700.00	-\$ 33,611.50	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 18,088.50	\$ 51,700.00	-\$ 33,611.50
4310 Sponsors/Contributions/Donations	256.50	2,000.00	-1,743.50		500.00	-500.00			0.00			0.00			0.00	256.50	2,500.00	-2,243.50
4959 Other Income			0.00			0.00			0.00			0.00			0.00	0.00	0.00	0.00
4959.1 Other Inc - Cancellation Fees	1,697.50		1,697.50			0.00			0.00			0.00			0.00	1,697.50	0.00	1,697.50
Total 4959 Other Income	\$ 1,697.50	\$ 0.00	\$ 1,697.50	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,697.50	\$ 0.00	\$ 1,697.50
5703 Payments to AYSO - Registration Fees	-200.00		-200.00			0.00			0.00			0.00			0.00	-200.00	0.00	-200.00
9105 Interest Income	7.27	10.00	-2.73			0.00			0.00			0.00			0.00	7.27	10.00	-2.73
Total Revenue	\$ 175,052.98	\$ 215,780.00	-\$ 40,727.02	\$ 31,075.00	\$ 46,740.00	-\$ 15,665.00	\$ 0.00	\$ 22,620.00	-\$ 22,620.00	\$ 20,426.00	\$ 19,780.00	\$ 646.00	\$ 4,980.00	\$ 4,500.00	\$ 480.00	\$ 231,533.98	\$ 309,420.00	-\$ 77,886.02
Gross Profit	\$ 175,052.98	\$ 215,780.00	-\$ 40,727.02	\$ 31,075.00	\$ 46,740.00	-\$ 15,665.00	\$ 0.00	\$ 22,620.00	-\$ 22,620.00	\$ 20,426.00	\$ 19,780.00	\$ 646.00	\$ 4,980.00	\$ 4,500.00	\$ 480.00	\$ 231,533.98	\$ 309,420.00	-\$ 77,886.02
Expenditures																		
5101 Uniforms - Players - TAX PAID	22,142.58	36,065.00	-13,922.42	13,414.95	12,847.00	567.95		7,800.00	-7,800.00		10,084.00	-10,084.00		1,560.00	-1,560.00	35,557.53	68,356.00	-32,798.47
5102 Uniforms - Coaches - TAX PAID	2,487.36	2,400.00	87.36		984.00	-984.00			0.00			0.00			0.00	2,487.36	3,384.00	-896.64
5103 Uniforms - Referees - TAX PAID	4,293.98	5,940.00	-1,646.02			0.00			0.00			0.00			0.00	4,293.98	5,940.00	-1,646.02
5104 Uniforms - Other - TAX PAID		1,050.00	-1,050.00	8,312.41	12,259.00	-3,946.59			0.00			0.00			0.00	8,312.41	13,309.00	-4,996.59
5111 Field expenses	4,108.07	14,375.00	-10,266.93			0.00			0.00			0.00			0.00	4,108.07	14,375.00	-10,266.93
5130 Equipment - TAX PAID	12,175.08	27,985.00	-15,809.92		3,000.52	-3,000.52	31.73		31.73			0.00			0.00	12,206.81	30,985.52	-18,778.71
5140 Storage Fees	200.00	250.00	-50.00			0.00			0.00			0.00			0.00	200.00	250.00	-50.00
5150 Trainer / Coach Payments			0.00		13,000.00	-13,000.00			0.00			0.00			0.00	0.00	13,000.00	-13,000.00
5224 Tournament - Water, Food	1,461.87		1,461.87			0.00			0.00			0.00			0.00	1,461.87	0.00	1,461.87
5225 Concession Expenses	4,085.65	2,500.00	1,585.65			0.00			0.00			0.00			0.00	4,085.65	2,500.00	1,585.65
5228 Tournament/National Games Entry Fees	1,495.00		1,495.00	6,735.00	8,400.00	-1,665.00			0.00			0.00			0.00	8,230.00	8,400.00	-170.00
5235 Merchandise Expense	309.00	2,000.00	-1,691.00			0.00			0.00		1,980.00	-1,980.00			0.00	309.00	3,980.00	-3,671.00
5255 Ads/Social Media/Newsletter/Yearbook/Pictures	5,085.80	14,310.00	-9,224.20			0.00			0.00			0.00			0.00	5,085.80	14,310.00	-9,224.20
5272 Awards & Trophies TAX PAID	8,826.72	12,465.50	-3,638.78			0.00	126.61		126.61			0.00		500.00	-500.00	8,953.33	12,965.50	-4,012.17
5274 Volunteer Recognition	6,461.02	24,300.00	-17,838.98			0.00			0.00			0.00			0.00	6,461.02	24,300.00	-17,838.98
5431 Clinic Training Expenses - Player		0.00	0.00			0.00			0.00		7,200.00	-7,200.00			0.00	0.00	7,200.00	-7,200.00
5432 Clinic Training Expenses - Coaches	425.00	500.00	-75.00			0.00			0.00			0.00			0.00	425.00	500.00	-75.00
5433 Clinic Training Expenses - Referees		3,250.00	-3,250.00			0.00			0.00			0.00			0.00	0.00	3,250.00	-3,250.00
5434 Clinic Training Expenses - Other	14,955.30	32,000.00	-17,044.70			0.00			0.00			0.00			0.00	14,955.30	32,000.00	-17,044.70
5706 Volunteer Membership Program & Screening	5,565.00	10,000.00	-4,435.00			0.00			0.00			0.00			0.00	5,565.00	10,000.00	-4,435.00

AYSO - Region 1C60
Budget vs. Actuals: Budget_FY25_P&L (12/31/24)
 July 2024 - June 2025

	1 CORE			2 EXTRA			3 SPRING			4 ALL-STARS			5 GRAD SERIES			TOTAL		
	Actual	Budget	over Budget	Actual2	Budget3	over Budget4	Actual5	Budget6	over Budget7	Actual8	Budget9	over Budget10	Actual11	Budget12	over Budget13	Actual14	Budget15	over Budget16
7401 Travel - Other		11,250.00	-11,250.00			0.00			0.00			0.00			0.00	0.00	11,250.00	-11,250.00
7430 Conferences/Meetings	5,018.80	15,650.00	-10,631.20			0.00			0.00	963.33	1,600.00	-636.67			0.00	5,982.13	17,250.00	-11,267.87
7431 Section/NAGM		3,050.00	-3,050.00			0.00			0.00			0.00			0.00	0.00	3,050.00	-3,050.00
7515 Phone/Internet/website	172.69		172.69			0.00			0.00			0.00			0.00	172.69	0.00	172.69
7535 Postage	45.85	250.00	-204.15			0.00			0.00			0.00			0.00	45.85	250.00	-204.15
7540 Freight paid for uniforms and equipment	180.55	1,500.00	-1,319.45	193.66		193.66			0.00			0.00			0.00	374.21	1,500.00	-1,125.79
7610 Computer Software (Software & Subscriptions)		1,000.00	-1,000.00			0.00			0.00			0.00			0.00	0.00	1,000.00	-1,000.00
7625 Office Supplies	65.76	500.00	-434.24			0.00			0.00			0.00			0.00	65.76	500.00	-434.24
7695 Miscellaneous Supplies	241.12	1,200.00	-958.88			0.00			0.00			0.00			0.00	241.12	1,200.00	-958.88
8305 Bank and Credit Card Fees	1,879.62	6,886.00	-5,006.38	1,048.02	1,562.40	-514.38		696.00	-696.00	556.29	443.00	113.29	152.01	135.00	17.01	3,635.94	9,722.40	-6,086.46
Total Expenditures	\$ 101,681.82	\$ 230,676.50	-\$ 128,994.68	\$ 29,704.04	\$ 52,052.92	-\$ 22,348.88	\$ 158.34	\$ 8,496.00	-\$ 8,337.66	\$ 1,519.62	\$ 21,307.00	-\$ 19,787.38	\$ 152.01	\$ 2,195.00	-\$ 2,042.99	\$ 133,215.83	\$ 314,727.42	-\$ 181,511.59
Net Operating Revenue	\$ 73,371.16	-\$ 14,896.50	\$ 88,267.66	\$ 1,370.96	-\$ 5,312.92	\$ 6,683.88	-\$ 158.34	\$ 14,124.00	-\$ 14,282.34	\$ 18,906.38	-\$ 1,527.00	\$ 20,433.38	\$ 4,827.99	\$ 2,305.00	\$ 2,522.99	\$ 98,318.15	-\$ 5,307.42	\$ 103,625.57
Net Revenue	\$ 73,371.16	-\$ 14,896.50	\$ 88,267.66	\$ 1,370.96	-\$ 5,312.92	\$ 6,683.88	-\$ 158.34	\$ 14,124.00	-\$ 14,282.34	\$ 18,906.38	-\$ 1,527.00	\$ 20,433.38	\$ 4,827.99	\$ 2,305.00	\$ 2,522.99	\$ 98,318.15	-\$ 5,307.42	\$ 103,625.57

Thursday, Jan 02, 2025 03:44:16 PM GMT-8 - Cash Basis

Net Clinics revenue, as of 12/31/24	2,534.70
Snack bar, net revenue 12/31/24	2,348.81
Fundraiser Funds from Chanos Tacos	200.00
Merchandise revenue jerseys/hoodies - Dec	424.00
EXTRA trainer refund (\$150 per player) - Dec	6,000.00
Volunteer recognition:	
Arturo Rey - DJ	691.00
Chano's Tacos	1,225.00
Closing ceremonies decorations & other	571.00
	<u>2,487.00</u>
Awards & Trophies:	
Brothers Awards & Trophies	1,172.60
Thanksgiving Tournament - Exp for food	922.17
Field Expenses:	
TinyRobot paint	1,087.18